



# NEWSLETTER

SPECIALIZED AERO WORKS, LLC



## SAW AT THE AIRSHOW OF THE CASCADES

SAW had a great time at The Airshow of the Cascades, which runs the last weekend of August. We did 11 aerobatic rides over 3 days and everyone had a great time! With customer quotes such as "This is the best thing ever! Why doesn't everyone want to do this all of the time!?", we were thrilled that our customers were so pleased.

We look forward to next year. If you know anyone who wants to get an aerobatic ride, look us up. SAW also sells gift certificates for rides or training. You can give an amazing gift for the holiday season, a birthday, or whatever.

## NEW PILOT EXAMINER



Congratulations to SAW instructor Andrew Reischauer, who became a Designated Pilot Examiner (DPE) in late August. Andrew is already getting requests from around the country as DPEs are in short supply.

## ATTITUDE IS EVERYTHING



The poster in the main training room at SAW. Always make sure your attitude is correct!

Who doesn't believe in the phrase, attitude is everything? If you don't believe your attitude is key to your successes, please come see me! I work with customers all too often who make comments about themselves, such as, "I don't know if I can get this", or "I can't" or anything similar that is negative about ones ability to learn or do something. I highly recommend you change your language and never say these types of negative phrases about yourself. Your subconscious mind listens to the words that come out of your mouth. Only feed your brain good stuff.

**YOU MUST BELIEVE THAT YOU CAN DO IT!!**

**"Whether you think you can, or you think you can't--you're right."**

**— Henry Ford**


## LEARN TO TURN

Have you read Rich Stowell's Learn to Turn booklet yet? If not, you really should. Plus, watch the accompanying videos and webinar. There is great information that many, if not most, don't truly learn these days when it comes to understanding how turns work. SAW is an early adopter of Rich's L2T concepts and we teach this in our courses. get the free information at SAW's website:

<https://www.specializedaeroworks.com/learn-to-turn>



**Learn to  
Turn**

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